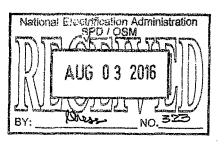
		Strategic Measure (SM)			Weight	Ettll Voor	1st Qtr.		2nd Qtr.			
Perspective	Objective			(%)	Target		Actual	Target	Actual	3rd Qtr.	4th Qtr.	
Stakeholder	Ensured that the Electric Cooperatives (ECs) provide accessible, quality and reliable service to the consumers	SM 1	Number of completed and energized sitio projects	Actual/Target	30	3,150	1,150	1,814	2,000	766	-	-
	Generated peak performance among ECs to ensure competitiveness	SM 2	Percentage of ECs adopting balanced scorecard system	Actual/Target	7	51.67% (62 ECs)	20.00% (24 ECs)	10.83% (13 ECs)	30.00% (36 ECs)	20.00% (24 ECs)	40.00% (48 ECs)	51.67% (62 ECs)
	Competitiveness	SM 3	Programs and projects to improve EC operations	Actual/Target a. EC Board approved Operational Improvement Plan (OIP,)	1.5	3 ECs	3	2	-	1	_	-
				b. Quarterl y monitoring of OIP	1.5	13 reports	1	1	4	4	4	4
		SM 4	Percentage of milestones completed by NEA leading to the restructuring of identified ailing EC/s through PSP	Actual/Target a. Discussion with stakeholders such as LGUs, business groups, civic organizations, and religious sector among others — 50% b. Secure concurrence to undertake PSP — 50% 100%	2		-	,	_		-	100%



		Strategic Measure (SM)			Weight		1st	Qtr.	2nd Qtr.			_
Perspective	-	•	Description	Formula	(%)	Full Year Target	Target	Actual	Target	Actual	3rd Qtr.	4th Qtr.
Stakeholder	Generated peak performance among ECs to ensure	SM 5	Number of ailing EC/s restructured through PSP	Pass or fail (4% or nothing)	4	1	_	-	-	_	_	1
	competitiveness	SM 6	Sustainability of restructuring through PSP	Pass or fail Semestral monitoring of compliance to agreement 1. ALECO Payment of Concession Fee consisting of: (a) Quarterly payment of Php2.1M to residual ALECO (b) Monthly Payment of 50% of net cash flow for existing liabilities	1.5	100%	-	2.1M *	100%	2.1M *		100%
				2. PELCO II (a) System loss should be lower than 13.10% (b) Collection efficiency should be higher than 90.53%	1.5			11.45% 95.3 7 %		11.73% 95.79%		
		SM 7	Number of EC officials and employees graduated from certification/ competency programs	Actual/Target	3	2,050	500	522	500	1,308	500	550 .

^{*} Agreement complied except that concessionaire of ALECO is still incurring negative cash flow and thus remittance of 50% Net Cash Flow is not yet realized

	Objective	Strategic Measure (SM)					1st Qtr.		2nd Qtr.			
Perspective			Description	Formula	Weight (%)	Full Year Target	Target	Actual	Target	Actual	3rd Qtr.	4th Qtr.
Finance	Sustained the organization's viability and ensured accountability and	SM 8	Amount of regular loans facilitated (Php Billion)	Below Php 1B is 0%. For the amount ≥ Php 1B, 10% is proportionally distributed, i.e. Actual amount of regular loans facilitated ≥ Php 1B x 100 (Target amount - Php 0.999B) ÷ 10%	10	1.700	0.419	0.362	0.743	0.760	1.391	1.700
	transparency	SM 9	Maintain high collection efficiency	Pass or fail (4% or nothing) Total repayments Total amortizations due	4	99% (99% ౖ	100% (99% ्	100% ,	99%、	99%
Internal Process	Continued upgrading of organizational infrastructure and enhanced operational efficiency	SM 10	Percentage of sitio electrification projects funded that are fully compliant with NEA standards and specifications	Actual/Target	10	75% of projects done as of end Sept. 2016	6%	12%	14%	27%	50%	75%
		SM 11	Percentage of sitios	Below 75% is zero. For ≥ 75%, 10% is proportionally distributed, i.e. Actual percentage of sitios completed and energized within 150 days from release of funds to ECs ≥ 75% x100 (Target rate - 74%) ÷ 10%	10	80%	80%	69%	80%	67%	80%	80%
		SM 12	Average number of working days to release regular loans	Pass or fail (4% or nothing)	4	10	10	7.11	10	7.03	10	10
		SM 13	Average number of working days to release calamity loan (natural and armed conflict)	Pass or fail (2% or nothing)	2	6	6	5.33	6	5.33	6	6

Perspective		Strategic Measure (SM)			Weight		1st Qtr.		2nd Qtr.			1
	Objective	ective Possition Formula (%)	Full Year Target	Target	Actual	Target	Actual	3rd Qtr.	4th Qtr.			
Growth	Enhanced human resources, knowledge, skills and behavioural competencies	SM 14	Implementation of ISO 9001:2008	Pass or Fail (5% or nothing)	5	ISO 9001: 2008 Certified			1	Surveilance Audit Passed	ISO 9001: :	2008 Certified
		behavioural SM 15 Average	Average percentage of required competencies met	Actual/Target	3	Submission of Board approved Competency Model	_	_	-	-	_	Board approved Competency Model submitted

Total of Weight:

100

Certified Correct:

RODERICK N. PADUA

Department Manager, Corporate Planning Office

ADELINA A. GABON

Department Manager, Finance Services Department

Approved by:

SONIA B. SAN DIEGO

Officer-in-Charge

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